

NORPAC Santas Virtual workshop 2020

Chat content - Day two of two

---Includes private conversations between Russell and others as some content may be helpful ---

During Session 8

Being Mrs. Claus – Special Guest Speaker – Mrs. Claus Kam Breitenbach, KoSN

Storytelling for Santa – Special Guest Presenter – Santa Gary Jones

07:51:17 From Jerry Galland : Good Morning Santa!

07:51:23 From Jerry Galland : Sure

07:52:11 From Russell Albright : Hopefully my choice in Christmas music background music doesn't put anyone to sleep..... zzzzzzzzzzzzzzzzzzzzz

07:52:27 From Russell Albright to John Chilson(Privately) : That would be wonderful.

07:53:56 From Russell Albright : Just changed the background track to what is used at Walt Disney World during Christmas time..... hopefully not as sleepy. :) LOL

07:54:29 From John Chilson to Russell Albright(Privately) : Love it

07:54:30 From Mike Hyder : Actually, loved the rendition of "Deck the Halls." And the current song makes me want to be shopping- in a store (without a mask)! Mike

07:55:07 From Jerry Galland : Good intro music to keep us entertained.

08:00:13 From Don Weinreis : Congratulations on your anniversary.

08:00:43 From Robert MacDonald : congrats, happy annv

08:03:31 From Jerry Galland : Ron, Tracey and I are celebrating our 38th 10-2-82

08:04:13 From Len Libman : Happy Anniversary Jerry & Tracey

08:04:48 From Jerry Galland : Thank you Len

08:08:56 From Jerry Nebel : FYI Looking for Santa – lodging provided is needed

LOCATION: Springfield OR 97477

DATE: Nov 7 – Dec 24

HOURS: there are about 195 hours with 2 santas or 388 with 1 santa

DUTIES: photos with Santa – no contact with children

Please reply to this email if you are interested.

Check out our new website with Job Board, Membership info, Insurance, and Background Check
<https://santasmembership.com>

Thank you
Gina Bacon
702-988-9494 Santas Hotline

08:09:36 From Russell Albright : Links will be provided in chat after the recording.

08:18:36 From Russell Albright : Heated Vest (the one she links to....)
<https://www.amazon.com/gp/product/B07VKB352S>

Heated Vest (the one that I use, much better, IMHO)
<https://www.amazon.com/gp/product/B082KBL9N6>

Women's Sock Walking Shoes
<https://www.amazon.com/gp/product/B07K2VG556>

Winter Essential Oil Set
<https://www.amazon.com/gp/product/B07LC7S18J>

InterestPrint Women's Trail Running Shoes
<https://www.amazon.com/gp/product/B07XYXXMMD>

Rose Gold Wedding Tiara
<https://www.amazon.com/gp/product/B083BHQ1K3>

LipSense Liquid Lip Color, Ruby
<https://www.amazon.com/gp/product/B00HCZU164>

Final Seal - Matte Makeup Sealer
<https://www.amazon.com/gp/product/B005MZ4A7C>

Folkmanis Holland Lop Rabbit Hand Puppet
<https://www.amazon.com/gp/product/B004N8QQ76>

Christmas Car Magents and Decals
<https://www.amazon.com/gp/product/B07XF669Q3>

08:19:02 From Mike Hyder : Great job, Kam!! Thank you, Mike

08:19:53 From Jerry Nebel : Good job Kam.

08:20:27 From Chuck Parkin : Best presentation yet!!!

08:21:35 From Jerry Galland : Kam, very well done! Thanks for making the recording and sharing.

08:25:03 From Russell Albright : Mrs. Claus ages a LOT better than Santa.

08:27:04 From Russell Albright to Kam Breitenbach(Privately) : Thank you so very much Kam. You did very well.

08:27:06 From Jerry Nebel : NO NO NO the plastic face shield offers nothing to you or your audience.

08:28:05 From Russell Albright : Jerry Nebel.... Correct the plastic facemask offers pseudo protection especially for Santas. It doesn't really help. The only thing it does is prevent splatters.

08:28:39 From Mike Hyder : What's the name of the second book-again? Thank you.

08:28:53 From Len Libman : Jerry is 100% correct. My medical professional wife says that a face shield without a mask offers limited protection.

08:29:44 From Albert DesRuisseau : Let's chat about copyrights as mentioned by Warrenton Santa on the clausnet facebook page yesterday.

08:30:49 From Albert DesRuisseau : IS this a concern that should be addressed?

08:31:48 From Russell Albright to Albert DesRuisseau(Privately) : Yes it is, but what aspect are you looking at?f

08:32:51 From Albert DesRuisseau to Russell Albright(Privately) : I have yet to decide wether I am going to do the research and get permissions

08:33:26 From Albert DesRuisseau to Russell Albright(Privately) : and thought to get others opinion bout if they will?

08:34:12 From Albert DesRuisseau to Russell Albright(Privately) : Good morning Russell

08:34:23 From Russell Albright to Albert DesRuisseau(Privately) : What permissions are you looking for.... there is a lot of knowledge about this subject here.

08:36:21 From Thomas Myers : I use foam nasal filters with my face shield for an extra layer of protection. Still not as good as a mask.

08:36:44 From Albert DesRuisseau to Russell Albright(Privately) : I have been reading Twas the Night Before Christmas for 20 years without permissions. YIKES!

08:37:04 From Russell Albright to Albert DesRuisseau(Privately) : Wilfrid Gordon McDonald Parker

08:37:24 From Russell Albright to Albert DesRuisseau(Privately) : You will be fine....

08:37:37 From Albert DesRuisseau to Russell Albright(Privately) : Clement C. Moore's version

08:38:14 From Albert DesRuisseau to Russell Albright(Privately) : AWESOME!

08:38:32 From Albert DesRuisseau : AWESOME THANKS!

08:39:22 From Russell Albright to Albert DesRuisseau(Privately) : I also read a version of Twas the Night Before Christmas slightly modified as from Santa'

08:39:27 From Albert DesRuisseau : I offer my clients the book I read, signed by me, personalized to their children.

08:39:36 From Russell Albright to Albert DesRuisseau(Privately) : Santa's perspective. I can show it later.

08:40:14 From Albert DesRuisseau to Russell Albright(Privately) : Great!

08:41:27 From Jerry Galland : What is the source for the face shield?

08:41:37 From Len Libman : Here is a link to a book I wrote called "Who is the Real Santa Claus?" It is a fun book that answers the question of why children see many different Santas.
<https://www.lulu.com/shop/leonard-howard-libman/who-is-the-real-santa-claus/paperback/product-kjdrqg.html>

08:42:10 From Kam Breitenbach to Russell Albright(Privately) : I got mine from Amazon - 2/\$10. I plan to decorate it a bit and make it fun!

08:42:39 From Russell Albright : Kam said: I got mine from Amazon - 2/\$10. I plan to decorate it a bit and make it fun!

08:46:45 From Kam Breitenbach to Russell Albright(Privately) : Awesome!

08:48:15 From Jerry Nebel : <https://www.youtube.com/watch?v=C3UcwuX7VAo>

08:52:45 From Terry Leahy : Zshield is a good source for shields

08:54:15 From Jerry Nebel : I'm going to post a couple video's of Santa working. One with no words. 2nd Children asking Santa questions. Note the number of likes for each.
<https://www.youtube.com/watch?v=oYVqAdUPVs>

08:55:19 From Russell Albright : We have 41 participants.... after the break we are going to do a group photo. :)

08:59:34 From Albert DesRuisseau : Yesterday someone mentioned a Myriah story but never told about it. I would enjoy hearing it??

During Session 9

Mrs. Claus and Her Puppet – Mrs. Claus, Christmas Carol Lee

Where's the Magic?

09:00:50 From Albert DesRuisseau : @Russell Will we get a copy of the photos of everyone attending?

09:01:09 From Albert DesRuisseau : It was Mariah Carey

09:04:14 From Jerry Galland : Speaking of Santa and Mariah Carey,
<https://www.youtube.com/watch?v=RxFseqNfiWU>

09:05:28 From Russell Albright to Albert DesRuisseau(Privately) : They are posted on the Norpac Facebook page.

09:06:21 From Russell Albright : Here are the group photos.

09:06:40 From Albert DesRuisseau : Thanks!

09:06:58 From Russell Albright to Dave Myers(Privately) : Yes they will.

09:07:40 From Dave Myers to Russell Albright(Privately) : thank you!

09:09:22 From Albert DesRuisseau to Russell Albright(Privately) : The facebook NORPAC group is for members only?

09:10:00 From Russell Albright to Albert DesRuisseau(Privately) : No anyone can like and see the photos.

09:11:42 From Albert DesRuisseau to Russell Albright(Privately) : Whats the title of the group on fb?

09:11:57 From Albert DesRuisseau to Russell Albright(Privately) : please?

09:12:31 From Thomas Myers : For a religious book to read, try Twas the Evening of Christmas by Glenys Nelist. It's the Christmas Story put to the same poetic rhyme & rhythm of A Visit from Saint Nicholas.

09:12:39 From Jim Beidle : Love fOLKMANIS!

09:13:19 From Mark Davison : could your pets talk to us for a minute?

09:14:16 From Russell Albright :
https://www.amazon.com/s?k=Folkmanis+puppets&ref=nb_sb_noss_2

09:15:08 From Albert DesRuisseau : Ms. Carol, Can we see a bit of your routine?

09:16:39 From Mike Stephenson : Hello, This is Cherie, Mike's wife, this is my first year. I'm trying to develop my look. You have such beautiful hair. I will be using a wig. I am wondering what type of dress are your typically wearing?

09:21:20 From Thomas Myers : My Rudolph Puppet from Pavlovs Puppets in France.

09:21:30 From Jerry Nebel : What are some of the questions that children ask Mrs. Claus?

09:21:57 From Mike Stephenson : Thanks Ms. Carol

09:22:42 From Dan Bartel : Thanks a bunch to Kam and Carol for sharing

09:26:35 From Albert DesRuisseau : Thank YOU ladies!

09:27:40 From Russell Albright : Kam said "Thank you for your warm welcome. I feed my reindeer dry oatmeal. Sprinkle it in the yard and there's no mess!"

09:30:40 From Jerry Nebel : Let's spend some time talking about what might work in a virtual world. We see how the lights work.

09:31:15 From Mark DeMonbrun : Jerry that session is upcoming

09:31:50 From Russell Albright to Jerry Nebel(Privately) : 11am today. :)

09:32:26 From Russell Albright : LED Fingers
<https://www.amazon.com/gp/product/B06XMYK9MY>

Ivy's Wands and Whimsies
<http://ivyswandsandwhimsies.com/another-page/>

09:33:02 From Thomas Myers : This is my staff from Etsy. Under construction now in the Ukraine.

09:33:57 From Albert DesRuisseau : What about a link for the Christmas CHEER light bar?

09:35:42 From Russell Albright : We will get that for you soon.

09:35:52 From Albert DesRuisseau : Thanks!

09:37:07 From Mike Hyder : John, are the shirts (under the vests) also made for you or do you have a source? Mike

09:39:45 From Russell Albright : Frogs or clasps. :)

09:42:37 From Mike Hyder : John, what's the source of your shirt purchases? Mike

09:42:39 From Thomas Myers : Chrissy Claus makes wonderful puffy sleeve shirts. Or you can try Wild West Mercantile for OTR shirts. J.Peterman has some great colonial shirts, but they're all out of stock now.

09:44:16 From Don Weinreis : From doing historical programs for the local conservation district, I found River Junction Trade Company, they have been very helpful with shirts.

09:46:36 From Mark DeMonbrun : Heather Gabriel, the singing seamstress in Houston is outstanding for Santa, Mrs. Claus and casual clothing

09:47:16 From Russell Albright : Locally, within Norpac we have Grinch Alex that does leatherwork.

09:47:29 From Russell Albright : Ardesson's Shoes in Lakewood, WA

09:47:30 From Thomas Myers : Try StuffforSanta.com for a lot of the items John showed today; belt buckles, thumb tips and the spirit meter I believe, too.

09:48:07 From Carol Lee : In answer to the Mrs Claus 1st year and what to wear...yesterday I was in Hobby Lobby and found some royal purple velvet, bought the whole bolt, and at the checkout, a

surprise! She gave me an additional 40% off when she found out what I do. So the 6 yards velvet cost me about \$35. Please email me for additional pics with diff outfits.

09:50:54 From Carol Lee : I also got a brass Mrs. Claus buck from Santa Richard many years ago. I will try to find the link. It fits a 3" black leather belt.

09:51:36 From Mark DeMonbrun : Santa Richard's buckles are great

09:53:30 From Russell Albright to Kam Breitenbach(Privately) : When going onto the military base. and I am in suit, I will hand the guard at the entrance of the base my Santa license. They usually get a chuckle out of it. (Even once had a soldier try to scan the QR code on the back of my Sleigh license, he called his Commanding Officer it because he couldn't scan it), the CO saw the license and started laughing at him over it.)

09:53:33 From Kam Breitenbach to Russell Albright(Privately) : Thanks Carol. 'm not sure what I said, but it Woolite Dry Cleaning sheets that I use to clean my dress and stuffed animals. You may have an allergy to those but I sure to like to freshen up!

09:55:17 From Russell Albright to Kam Breitenbach(Privately) :
<https://www.amazon.com/gp/product/B07RB3NQ54>

09:55:22 From Albert DesRuisseau : @Thomas Myers, Thanks for the info. I didn't find the Spirit Meter on that site. T

09:55:53 From Russell Albright : White Gauntlet Gloves
<https://www.amazon.com/gp/product/B07RB3NQ54>

09:57:13 From Thomas Myers : Here's my gig bag from Galls.com. It has multiple pockets on the outside & inside and stands up without falling over. Galls has 20% off site wide right now. StreetPro Gear Bag. \$32 on sale (\$46 originaly)

09:57:46 From Russell Albright : Flight of the Reindeer
<https://www.amazon.com/gp/product/0028612922>

09:58:46 From Mark Davison : Dark fir coat - helps the beard pop

09:59:09 From Russell Albright : What Santa Can't Do
<https://www.amazon.com/gp/product/1416967478>

During Session 10

Promoting Your Events

10:00:00 From Jerry Galland : I think this is the magic wand

10:00:04 From Jerry Galland : <https://tinyurl.com/yxf8xlj9>

10:00:12 From Russell Albright : There Was an Old Lady Who Swallowed a Bell
<https://www.amazon.com/gp/product/0545946158>

10:00:59 From Russell Albright : On The First Christmas Day
<https://www.amazon.com/gp/product/1533330891>

10:01:35 From Albert DesRuisseau : @Jerry Galland THANKS That looks like it!

10:01:41 From Russell Albright to John Chilson(Privately) : The time is now 10:01.

10:02:16 From Dave Myers : Jerry Galland that looks like it, I've got one but in addition to the lights mine makes noise too

10:02:51 From Russell Albright : If you take a mouse to the movies
<https://www.amazon.com/gp/product/0060278676>

10:03:12 From Jerry Galland : Tracey did the research and found it. As we all know, Santa is only as good as his elves, and Mrs. Claus.

10:03:16 From Russell Albright : Room for a Little One: A Christmas Tale
<https://www.amazon.com/gp/product/141692518X>

10:04:12 From Russell Albright : Be Kind, Be Brave, Be You!
<https://www.amazon.com/gp/product/1534412514>

10:05:18 From Mike Hyder : This segment on gear was very helpful and interesting. Thanks, John (and Russell for you behind the scenes work)! Mike

10:05:48 From Russell Albright to Mike Hyder(Privately) : BTW, he didn't tell me this list of books.... I was looking them up on the fly.

10:06:58 From Mark Davison : Type name of boots

10:07:33 From Russell Albright : Highway Patrol Boots

10:07:51 From Mark DeMonbrun : Ridetecs

10:08:10 From Russell Albright : Motorcycle Men's Highway Police Patrol Boots
<https://www.amazon.com/gp/product/B08233DRS8>

10:08:55 From Russell Albright : <https://www.ardessons.com/>

10:09:13 From Russell Albright : Ardesson's Shoe Repair and New Shoes
<https://www.ardessons.com/>

10:09:57 From Russell Albright to Robert MacDonald(Privately) : One moment.... will get to you in a moment

10:10:41 From Russell Albright to Len Libman(Privately) : Your next...

10:12:25 From Russell Albright to John Chilson(Privately) : I looked up every book you showed and put up links live as you were talking.

10:13:32 From Thomas Myers : Planet Santa has nice wide calf Santa Boots with zipper up the side and fur tops.

10:13:50 From Robert MacDonald : those are kinda like the old dingos

10:13:58 From Carol Lee : Mrs Claus wears boots too! It's very cold sometimes in Colorado and I've found Ariat FatBaby original low cut cowgirl boots are warm and have great traction. I find them on Amazon and a pair lasts about 5 seasons for m.

10:14:28 From Jerry Galland : Turning a table runner into boot cuffs.
<https://tinyurl.com/y5nd2jmk>

10:14:52 From Thomas Myers : I've worn my Adele's suit since 2005. Refurred it in 2018.

10:15:47 From Thomas Myers : Santa isn't a magician, but magical things do happen around him.

10:15:53 From Cameron : These also double as pirate costume boots. They were cheaper years ago.
<https://www.periodboot.com/SANTA-CLAUS-SLICK-BOOTS-p157519160>

10:17:41 From Albert DesRuisseau to Russell Albright(Privately) : Thankfully we didn't hear anything but that big sigh!

10:17:43 From Carol Lee : <https://tinyurl.com/y2elwf3h>

10:35:06 From Don Weinreis : From my time doing historical programs, I found River Junction Trade Company to be very helpful when I needed shirts.

10:37:53 From Albert DesRuisseau : Very NICE!

10:39:30 From Jerry Galland : Do you always make sure to get a copy of the video and permission to use as you see fit?

10:41:28 From Albert DesRuisseau : Is it included in your contract?

10:41:46 From Albert DesRuisseau : or just a verbal agreement?

10:42:07 From Russell Albright to Albert DesRuisseau(Privately) : He said it is in his contract. Written

10:42:22 From Albert DesRuisseau to Russell Albright(Privately) : THANKS!

10:42:58 From Russell Albright : For everyone... verbal works. But it is MUCH better to outline everything in writing that way there is never misunderstanding.

10:43:49 From Len Libman : Always get it in writing, do not trust verbal. Take this free legal advice from a lawyer, does not happen often.

10:44:31 From Russell Albright : Look at his book, page 242 for a Sample contract

10:44:55 From Jerry Galland : Agree Len, if not in print, it does not exist.

10:51:41 From Russell Albright to Jerry Galland(Privately) : Your next

10:52:43 From Mark Davison : If I give them a choice, they usually go with the traditional, But I usually tell them/recommend what I wear, and they all say "I thought I would prefer the traditional suit. I didn't know how great your suit would look!"

10:56:11 From Mark Davison : You could put a LARGE child in it.

10:56:18 From Albert DesRuisseau : WOW what a beautiful bag!

10:57:23 From Thomas Myers : Crocs makes great Christmas themed clogs. I use them for Casual Claus or workshop wear, but never take off my boots during an appearance. I do have a pair of Santa buckles shoes for workshop wear when I'm totally in control of a day long set.

10:58:59 From Len Libman : I have boot covers that I wear going in depending on the weather. I keep my boots on.

During Session 11

The Online Santa

11:00:17 From Jerry Galland : Switching shoes often? I wear orthotics. And got a set for the boots and regular shoes.

11:02:27 From Don Weinreis : What I have done with my boot tops is to cut them so that about an inch to an inch and a half goes inside my boots with the fur on the out side, I then cut on the seam and resew them so they fit inside the boots then I find where the boot tabs are with the boot toppers and slit a hole so the tabs come through. This way the boot toppers stay on the boots fairly well and I can reach the pull on tabs as well.

11:04:03 From Russell Albright : Remember the fur for boot tops is suppose to suggest that the boots are fur lined for warmth.

11:07:43 From Robert MacDonald : been trying to figure what to charge

11:10:08 From Robert MacDonald : goofy touchy buttons, what customary charges are for online video visits

11:11:50 From Len Libman : Along with virtual visits, I have booked a bunch of outside front lawn quick hits. The plan is the parents leave a few presents outside for me to pick up. Once they are in my bag, I start ringing my bells and the parents bring the children to the window and they see me dropping some presents by their front door or porch and then I will wave to the children and leave. The parents explain that I had to leave the presents outside because of the pandemic. I think it should be nice for the children.

11:14:45 From Jerry Galland : How do you compress the Zoom video recording to fit in an email? Mine are all too big, even if only one minute long.

11:15:24 From Russell Albright : Use Google Drive to send a link to the video.

11:15:33 From Mark Davison : Nextdoor

11:24:14 From Albert DesRuisseau : @Jerry Nebel Did you say 5 minute virtual visits @ \$139?

11:24:35 From Albert DesRuisseau : or 5 virtual visits?

11:25:11 From Len Libman : My virtual visits are 10 minute bookings

11:25:38 From Mark Davison : What should be on the questionnaire

11:27:26 From Jerry Nebel : 10 min visit. They sold 8 avg price \$136.25

11:27:41 From Dan Bartel : John or everyone, can you address different virtual visit pricing

11:27:42 From Albert DesRuisseau : Thanks

11:28:08 From Albert DesRuisseau : I also need clarification about the name of the Santa from the UK

11:28:59 From Albert DesRuisseau : PLEASE

11:30:35 From Robert MacDonald : that's what I was thinking but at \$50

11:30:37 From Thomas Myers to Russell Albright(Privately) :
<https://www.facebook.com/magictaz.uk/videos/745022773011676> Sammy Caleb Brooks on Facebook

11:33:29 From Mark Davison : TalkToSanta.com have been around for 9-10 years. They charge \$24.95 for Personalized Video, and \$39.95 for Live Virtual visit.

11:33:49 From Jerry Nebel : Bed time in Europe is morning here. I enjoyed Skyping with children there at a time here I would have no bookings. This was maybe 9-10 years ago. Received if I remember around \$10.00 visit.

11:37:02 From Jerry Nebel : Think about how many lines there are around for pictures for Santa. a large market. All are now customers for your Virtual Visit. Ask a local news paper, radio station or afternoon women's TV show do a segment. "What will Santa do this season"

11:37:26 From Jerry Nebel : The back in admin will be a larger time drain than you think.

11:38:30 From Len Libman : Six calls an hour is unrealistic. More likely four calls an hour. Ten minutes a call and five minutes in between.

11:38:49 From Jerry Nebel : I agree with Len

11:43:13 From Kam Breitenbach to Russell Albright(Privately) : This is a really good discussion and I appreciate hearing from so many Santa's. Thanks to all of you!

11:44:01 From Jim Beidle : Let's get back to John.

11:45:02 From Mike Hyder to Russell Albright(Privately) : As an outside observer- it seems like the concern being expressed is Santas negotiating lower fees in order to obtain the gig. The solution may be that Santas should set their rates (fair), explain why they might be a good fit and see what happens- WITHOUT negotiating by lowering the rate.

11:45:04 From Russell Albright : The biggest thing you can do is show what sets you apart from the "competition".

11:47:42 From Robert MacDonald : those smuck need educated and wrangled to join pro groups like us

11:49:23 From Russell Albright to Albert DesRuisseau(Privately) : Sorry to cut you off. Topics of pay is a tough one to get into. We need to show what sets us apart from Craigslist Santas. Unfortunately there is not a lot of extra income for people to spend this year, so some people need to look at the bottom dollar.

11:50:06 From Albert DesRuisseau to Russell Albright(Privately) : My question was...I also need clarification about the name of the Santa from the UK
PLEASE

11:50:30 From Russell Albright to Albert DesRuisseau(Privately) :
<https://www.facebook.com/magictaz.uk/videos/745022773011676> Sammy Caleb Brooks on Facebook

11:50:50 From Albert DesRuisseau to Russell Albright(Privately) : YOU ROCK!

11:50:53 From Albert DesRuisseau to Russell Albright(Privately) : Thanks

11:52:33 From Jerry Galland : Giving hope, Comfort, Joy and Faith

Santa loves you, Believes in you and is always thinking of you.

11:55:23 From Russell Albright : Santa Claus Oath

11:56:16 From Don Weinreis : Is it possible that just allowing a child to express their fear or what is scaring them can provide some sense of relief?

Lunch Break – Meet and Greet

12:21:28 From Mark DeMonbrun : Jerry another video sharing site is.
<https://wetransfer.com/>

12:27:54 From Albert DesRuisseau to Russell Albright(Privately) : YAY NO Mariah today! THANK YOU!- :<)

12:28:14 From Russell Albright to Albert DesRuisseau(Privately) : I could add it as a special request. LOL

12:33:34 From Jerry Nebel : Jerry check your backdrop as there is run off on the right side.

12:40:16 From Russell Albright : <https://www.amazon.com/gp/product/B07YY1YD5Y>

12:40:25 From Russell Albright : <https://www.amazon.com/gp/product/B0165RD73I>

12:40:36 From Russell Albright : <https://www.amazon.com/gp/product/B0115HH8C4>

12:41:21 From Jerry Galland : from ebay <https://tinyurl.com/y3groukg>

12:41:56 From Jerry Galland : <https://tinyurl.com/y6jwvx79>

12:43:15 From Bobbie Moore : for the santas that need santa boots there is a shoe shop in colo.sprngs. called andy's shoe they will put custom uppers on boots

12:48:01 From Jim Beidle : Ron McLamb.

12:50:07 From Russell Albright to Albert DesRuisseau(Privately) : Here is the backdrop from Santa Ed Taylor

12:50:14 From Russell Albright to Albert DesRuisseau(Privately) : Look up the Santa Claus Conservatory

12:50:43 From Russell Albright : http://www.backdropsandfloors.com/Santas-Toy-Shop-1--10x8-Horizontal-Design_p_17819.html

12:50:46 From Jim Beidle : jim@revjimbeidleweddings.com

12:58:04 From Russell Albright : Got2BGlue

12:58:20 From Jim Beidle : Good stuff. Got2Be Glued by Schwarzkopf

12:58:36 From Don Weinreis : The problem is that I'm so new at this, I don't know what questions to ask. And with the China virus this year, and the state regulations re: gatherings I don't think that I'm going to do much this year.

12:59:27 From Russell Albright : Got2B Clue Ultra

12:59:29 From Russell Albright : <https://www.amazon.com/gp/product/B07DRXBGXR>

12:59:54 From Russell Albright : Got2B Glue Yellow
<https://www.amazon.com/gp/product/B07DRRBD87>

During Sessions 12 and 13

Quizzing Santa John, "Are you *really* Santa Claus?"

Questions and open discussion, Thank you's, closing comments

13:00:38 From Bob Jacobson : Don, why don't you sign up with a company like JingleRing? They provide the clients, the software, and the training.

13:01:30 From Don Weinreis : It's something I'm considering. Thanks

13:02:59 From John Chilson to Russell Albright(Privately) : now

13:03:21 From Russell Albright to John Chilson(Privately) : Ok

13:04:33 From Michael Slavin : Find where the local P.D. gets there uniforms cleaned.

13:06:35 From Dan Bartel : Jerry Galland: what is the fabric you use for your Santa

13:07:40 From Russell Albright : Quiz him guys

13:08:00 From Jerry Galland : It is suiting material, I don't recall exactly what. Selected it for machine washable, texture, feel and lightweight

13:09:30 From Don Weinreis : Before we end I just wanted to say thank you to you all for sharing your knowledge with me, sorry that this group is so far away. Thanks again.

13:10:42 From Chuck Parkin : Got to pick up grandchildren. Good sessions today. Thank you.

13:11:07 From Mark DeMonbrun : Don thank you and with the internet we are always near by.

13:13:24 From Kam Breitenbach : Let me just say, after all the hustle and bustle of the season, I'm ready for a long winters name and then have a warm meal for Santa when he returns.

13:14:38 From Don Weinreis : When I have been asked how Santa is able to deliver all around the world in one night, I tell them that the nights at the north pole are almost 6 months of their time long. And then I ask them how much can they do in 6 months.

13:20:31 From Albert DesRuisseau : lol THATS GREAT!

13:21:32 From Len Libman : I will not tell a child that I am "the" real Santa Claus. I say that I am "a" real Santa Claus.

13:34:59 From Don Weinreis : Based on the questions that I've seen so far, I was put through the meat grinder last year. I hope that I didn't disappoint too many.

13:41:41 From Don Weinreis : I have done historical programs for over thirty years, people asking me out of the normal doesn't throw me too much.

13:42:38 From Jim Beidle : It's on Hulu and Netflix

13:43:11 From Albert DesRuisseau : Santaalbert@santaalbert.com

13:43:27 From Mike Stephenson : I've been trying to find Becoming Santa too. Its not on Netflix or Hulu.

13:44:22 From Jerry Nebel : Don Weinreis I posted this morning a link to a YouTube video Children ask Santa. Stuff for your tool belt.

13:44:48 From Don Weinreis : Thanks

13:46:57 From Jim Beidle : I lift monthly during the off season and every 10 days in season.

13:48:13 From Jim Beidle : I usually go with a pro, but have used the Beyond the Zone (BTZ) kit from Sally Beauty over the summer.

13:48:27 From Mike Stephenson : Zoom Meeting Oct 6 at 5p Pacific on Beard Whitening: meeting ID 850 1884 2296

13:49:32 From Mike Hyder to Russell Albright(Privately) : Can anyone recommend a shampoo that keeps the yellow out of our naturally grey/white hair and beard?

13:49:34 From Mike Stephenson : That is this coming Tues

13:50:24 From Jerry Galland : Mike, you hosting that meeting?

13:50:53 From Mike Stephenson : No, I just found out about it a week or so ago

13:51:33 From Mike Stephenson : I think I got it from Worldwide Santas

13:52:29 From Jim Beidle : Becoming Santa is on Amazon Prime Video and IMDB.

13:53:10 From Bob Jacobson : Salon Grafix, High Beams Intense, Wicked White Color

13:53:34 From Mike Stephenson : I've only seen the previews for Becoming Santa on all those sites

13:54:40 From Mike Stephenson : John, its been amazing!

13:54:44 From Mark Davison : <https://tinyurl.com/y594bxcv>

13:57:43 From Albert DesRuisseau : WHAT A GREAT OPPORTUNITY! Thank you very much for ALL of the information!

13:57:49 From Russell Albright : High Ridge High Beams Intense Hair Color, Wicked White <https://www.amazon.com/gp/product/B00AHEIK92>

High Ridge High Beams Intense Hair Color, Wicked White (3 pack) <https://www.amazon.com/gp/product/B00IIROWLU>

14:02:46 From John Chilson to Russell Albright(Privately) :

14:04:37 From Jim Beidle : Not seeing it!

14:04:45 From Bob Jacobson : Can't see the video

14:04:49 From Albert DesRuisseau : no video

14:04:54 From Bob Jacobson : ok!

14:06:57 From Mike Stephenson : Amen

14:09:55 From Len Libman : thank you all.

14:10:39 From Mike Stephenson : Merry Christmas! I'm in LoneStar Santas and on facebook at t Michael Stephenson in Arlington TX. God's Best to each and everyone!

14:11:21 From Don Weinreis : Merry Christmas to all of you, may God keep you safe and well.

14:15:25 From Jerry Nebel : Mjke say hi to Santa Mike Pulattie and Mrs. Claus Linda from Denton at next Lonestar event.

14:16:41 From Russell Albright : www.blurb.com

14:21:37 From Russell Albright : <https://stuffforsanta.com/product/believe-buckle/>

--- End of conference – Day 2 Of 2 ---